

Date: May 8, 2018
To: Peter Joseph, Town Manager
From: Rick Simard *RS*
Re: Video Server

Please see enclosed quotes for replacement of the Leightronix server. I would recommend that the Town of Freeport accept the quote from Connectivity Point, located in Auburn, ME.

Being not only the lowest quote received, they are also a premier dealer for Tightrope Media System's providing local support.

Headlight AV	Declined to participate
CCS Presentation Systems	Declined to participate
Audio Video Corp.	52,440.00
Connectivity Group	42,932.00



AUDIO-VIDEO CORPORATION
 Your Communication Solutions Partner
 SINCE 1966

Audio-Video Corporation

FED ID #14-1436005
 213 Broadway
 Albany, NY 12204

Phone: (518) 449-7213 Fax: (518) 449-1205

Billing Address

Town of Freeport
 Accounts Payable
 30 Main Street

Freeport ME 04032
 USA

Original

Document Number

6908

Customer No.

C17555

Your Contact

St Josh Coll

SALES QUOTATION

Document Date

04/25/18

Provisional No.

X-1806LIAS

Payment Terms

pending credit approval

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Delivery Address

Rick Simard
 Town of Freeport
 Receiving
 30 Main Street

Freeport ME 04032

TIGHTROPE CABLECAST SERVER UPGRADE BID DUE MAY 8TH

Description	Quantity	Contract Pricing	Price	Total	Currency: \$
INSTALLATION TO BE SCHEDULED 6-10 WEEKS FROM TIME OF FORMAL PURCHASE ORDER					
002 Cablecast Flex 4 Video Server - 40TB RAIDS Item Code: CBL-FLEX4-540-40 Manufacturer: Tightrope	1		26,999.00	26,999.00	
003 CBL-FLEX4-40-HA Hardware Assurance Item Code: AVSG_MAINTENANCE Manufacturer: - No Manufacturer -	2		2,525.00	5,050.00	
004 Cablecast CG340 SDI Player Item Code: CBL-CG340-SDI Manufacturer: Tightrope	2		2,580.00	5,160.00	
005 Hardware Assurance for CBL-CG340-SDI Item Code: CBL-CG340-SDI-HA Manufacturer: - No Manufacturer -	4		249.00	996.00	
006 CBL-LIVE3-340 Single Channel Streaming Server Item Code: AVSG_MISC_EQUIPMENT Manufacturer: AVC	1		2,699.00	2,699.00	
007 CBL-LIVE-340-HA Hardware Assurance Item Code: AVSG_MAINTENANCE Manufacturer: - No Manufacturer -	2		249.00	498.00	

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 213 Broadway
 Albany, NY 12204
 USA

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Currency: \$

	Description	Quantity	Contract Pricing	Price	Total
008	Black Magic VHUBSMTCS661212 Video Router Item Code: AVSG_MISC_EQUIPMENT Manufacturer: AVC	1		1,599.00	1,599.00
009	Video Converters if needed				
010	Mini Converter - SDI to Analog (PS Included) Item Code: BMD-CONVMASA Manufacturer: BlackMagic	2		195.00	390.00
011	Mini Converter - Analog to SDI 2 Item Code: BMD-CONVMAAS2 Manufacturer: BlackMagic	1		195.00	195.00
012	2SP RACKSHELF 14.75DP Item Code: U2 Manufacturer: Wiremold	1		45.00	45.00
013	Rack Mount Power Distribution Item Code: PD-915R-PL Manufacturer: Middle Atlantic	1		89.00	89.00
014	AVSG Installation Setup and Training Item Code: AVSG_INSTALLATION Manufacturer: AVC	1		8,100.00	8,100.00
015	AVSG Miscellaneous Cables Connectors and Hardware Item Code: AVSG_MISC_CABLES Manufacturer: AVC	1		600.00	600.00

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Shipping Type: Deliver & Install

Currency: \$

Quotation Subtotal \$ 52,440.00

Total Before Tax \$ 52,440.00

Total Tax Amount \$ 0.00

Total Amount \$ 52,440.00

Quotation Valid Until: 05/25/18

Subject to Shipping & Handling and Sales Tax if Applicable

EQUIPMENT WARRANTY:

All standard manufacturer's warranties apply for equipment including limited warranty for projector lamps, if applicable.

**THIS QUOTATION DOES NOT CONSTITUTE A SALES ORDER UNLESS SIGNED BY YOU, OUR CLIENT.
SEE TERMS AND CONDITIONS OF SALE ATTACHED.**

Accepted By _____

P.O. No. _____

Signature _____

Date _____

Ship-to Address:
(if different than above) _____

Credit Card Info:
(if applicable) _____

**Town of Freeport
FCTV
Freeport, Maine
Tightrope Cablecast System**

**PRICING STRUCTURE FOR SERVICES PROVIDED BY
THE CONNECTIVITY GROUP**

The Connectivity Group (TCG) is pleased to provide the following pricing for equipment and services as interpreted in the scope of work provided to us.

Scope of Work:

The Connectivity Group will provide and install:

- One (1) Tightrope Systems CBL-FLEX4-545-40 4-channel multi-format server with 40TB RAID5 storage.
- Two (2) Tightrope Systems CBL-FLEX4-40-HA additional years, added-on to provided three (3) standard years, of hardware assurance for CBL-FLEX4-545.
- Two (2) Tightrope Systems CBL-CG340-SDI Carousel SDI bulletin board players.
- Four (4) Tightrope Systems CBL-CG340-SDI-HA additional years, two per system, added-on to provided three (3) standard years, per system, of hardware assurance for CBL-CG340-SDI.
- One (1) Tightrope Systems CBL-LIVE 340 live streaming video server.
- Two (2) Tightrope Systems CBL-LIVE-340-HA additional years, added-on to provided three (3) standard years, of hardware assurance for CBL-LIVE-340.
- One (1) Black Magic BMD-VHSMCS6G1212 12x12 multi-format video routing switch with Clean Switch technology.
- One (1) Black Magic BMD-CONVM SA SDI to Composite format converter.

Installation will include, but may not be limited to:

- Removing and setting aside the Town's old Leightronix video server system and any associated components.
- Racking of the new Tightrope System's Cablecast server, two bulletin board players and live video streaming box.
- Re-wiring audio and video cables as necessary.
- Assistance in initial setup of system parameters. The Town's assistance with internal network issues will be required.

Investment Summary

Base Project	Price
Material	\$41,787.00
Labor	\$1,020.00
Freight	\$125.00
Grand Total	\$42,932.00

Notes and Clarifications:

- No network cabling has been included in this proposal, unless indicated.
- All face plates will be mechanically labeled.
- TCG has Registered Communications Distribution Designers (RCDD's) on staff if structured cabling design services are needed.
- No cable removal is included in this proposal.
- No wiring permit is included in this proposal.
- No lift is included in this proposal.
- Quote does not include any core holes, fire-stopping, wire mold, cable tray, or mounting plywood unless specified otherwise in the scope of work above.
- Any electrical power requirements are the responsibility of the owner.
- All work is to be done during normal business hours unless indicated otherwise in the scope of work above.
- All areas to be free of asbestos and lead based paint.
- Proposal not quoted with Federal or State prevailing wage.

Terms:

- Amounts outlined in this Quote are exclusive of all city, state and federal excise taxes, including, without limitation, taxes on manufacture, sales, receipts, gross income occupation, use, and similar taxes. Whenever applicable, any tax or taxes shall be added to the invoice as a separate charge to be paid by the Owner.
- Additions to this quote will be priced separately as Change Orders.
- Unless otherwise agreed upon, 25% will be invoiced upon contract award, 50% upon material delivery to the job site, and 25% upon completion. Payment is due net thirty days.
- If unknown conditions affect Connectivity Group's ability to complete the work for the stated price, that is not the fault of Connectivity Group, we will suspend work and notify the owner immediately.
- TCG shall conduct itself in a manner that is compliant with OSHA. Likewise, Owner must notify TCG, in advance of TCG commencing its work pursuant to this quote, of any present or potential hazardous condition located at the jobsite(s) at which TCG will perform its work. Owner is obligated to provide a worksite that is OSHA compliant.
- Quote is valid for 15 days from the date below. After this date please call TCG to confirm that the quoted price can be honored.

Owner shall hold harmless and indemnify TCG and its respective officers, directors, employees and agents from and against any claim, loss, damages, and liability pertaining to bodily injury, property damage, personal injury, governmental fines or assessments or any other type of claim, arising out of or occurring in connection with the services provided by TCG pursuant to this proposal/quote except to the extent to have resulted from the negligence of TCG. Such indemnification shall include but not be limited to attorneys' fees incurred in defending such claims. Owner specifically waives any statutory immunity conferred upon it as an employer under any workers' compensation act (including but not limited to the Maine Workers' Compensation Act, 39-A M.R.S.A. §104, and its successors, the New Hampshire Workers' Compensation Act and the Massachusetts Workers Compensation Act).

Presented By: Jamie Marshall

Date: May 08, 2018

Accepted By: _____

Date: _____

Please sign and return via fax (207-753-0200) or email to your Account Executive